

**CERINO'S MARINE**

Report Date

**LEADS AND FOLLOW UP**

8/8/2007



Name



Date

**MACROS  
SORT BY**



Size



SalesPerson

**C** = Cruisers: **S** = Sugar Sand **W** = Walk IN **I** = Internet or email

**BS** = Boat Show **O** = other **U** = Used

Boat Type **C** =Cruisers **S**= Sugar Sand **U** = used

Boat

Size

Fr. To:

Sales

Letter

Contact

CUSTOMER

FollowUp

Site Visit

| Source | mm | dd | yr | Click on Last Name for History file | Click to email | Tel #  | Type | 1  | 2  | Person | Date       | Date      | Date | Date    |
|--------|----|----|----|-------------------------------------|----------------|--|------|----|----|--------|------------|-----------|------|---------|
| c      | 11 | 8  | 4  | <a href="#">Zalman</a>              | Joseph         | <a href="mailto:ultraoptix@aol.com">ultraoptix@aol.com</a>                         | c    | 33 | 37 | GL     | 11/09/04   |           |      |         |
| c      | 10 | 19 | 4  | <a href="#">Nareff</a>              | Margaret       | <a href="mailto:mnareff@cox.net">mnareff@cox.net</a>                               | c    | 28 | 32 | GL     | 10/20/04   |           |      |         |
| c      | 10 | 19 | 4  | <a href="#">Tautic</a>              | Jon            | <a href="mailto:jontautic@boatingetc.com">jontautic@boatingetc.com</a>             | c    | 28 | 50 | GL     | 10/20/2004 |           |      |         |
| c      | 10 | 15 | 4  | <a href="#">Decarlo</a>             | David          | <a href="mailto:deke2@comcast.net">deke2@comcast.net</a>                           | c    | 28 | 32 | GL     | 10/20/04   |           |      |         |
| c      | 10 | 14 | 4  | <a href="#">Letizia</a>             | John           | <a href="mailto:JOHN.LETIZIA01@SNET.NET">JOHN.LETIZIA01@SNET.NET</a>               | c    | 38 | 43 | GL     | 10/15/04   |           |      |         |
| c      | 10 | 13 | 4  | <a href="#">Tj</a>                  |                | <a href="mailto:macdaddy4life424@sbcglobal.net">macdaddy4life424@sbcglobal.net</a> | c    | 28 | 28 | GL     | 10/15/04   |           |      |         |
| c      | 10 | 11 | 4  | <a href="#">Kotrady</a>             | Konrad/ Deb    | <a href="mailto:Kondebkot@msn.com">Kondebkot@msn.com</a>                           | c    | 38 | 43 | GL     | 10/15/04   |           |      |         |
| c      | 8  | 20 | 4  | <a href="#">Kotrady</a>             | Konrad         | <a href="mailto:Kondebkot@msn.com">Kondebkot@msn.com</a>                           | c    | 44 | 54 | GL     | 08/30/04   |           |      |         |
| c      | 8  | 5  | 4  | <a href="#">Baez</a>                | John           | <a href="mailto:john.baez@sbcglobal.net">john.baez@sbcglobal.net</a>               | c    | 28 | 32 | GL     | 8/30/04    |           |      |         |
| c      | 8  | 5  | 4  | <a href="#">Juda</a>                | Richard        | <a href="mailto:rjuda@cox.net">rjuda@cox.net</a>                                   | c    | 38 | 43 | GL     | 08/30/04   |           |      |         |
| c      | 7  | 20 | 4  | <a href="#">Simeone</a>             | Michael        | <a href="mailto:msimeone@mlnusa.com">msimeone@mlnusa.com</a>                       | c    | 38 | 43 | GL     | 7/20/04    |           |      |         |
| c      | 7  | 19 | 4  | <a href="#">Fazo</a>                | Peter          | <a href="mailto:pfazo@snet.net">pfazo@snet.net</a>                                 | c    | 44 | 54 | GL     | 07/20/04   |           |      |         |
| c      | 7  | 12 | 4  | <a href="#">Flynn</a>               | Rich           | <a href="mailto:tacflynn@snet.net">tacflynn@snet.net</a>                           | c    | 28 | 32 | GL     | 7/13/04    |           |      |         |
| c      | 7  | 12 | 4  | <a href="#">Kamerzel</a>            | Mark           | <a href="mailto:mkamerzel@cox.net">mkamerzel@cox.net</a>                           | c    | 28 | 32 | GL     | 7/13/04    |           |      |         |
| c      | 7  | 6  | 4  | <a href="#">Russell</a>             | Kathi          | <a href="mailto:krussell98@comcast.net">krussell98@comcast.net</a>                 | c    | 38 | 43 | GL     | 7/13/04    |           |      |         |
| c      | 6  | 21 | 4  | <a href="#">Bayliss</a>             | Patrick        | <a href="mailto:PTRICKS@AOL.COM">PTRICKS@AOL.COM</a>                               | c    | 44 | 54 | GL     | 07/13/04   |           |      |         |
| c      | 6  | 21 | 4  | <a href="#">Surprenant</a>          | Jeffrey        | <a href="mailto:jefe316@yahoo.com">jefe316@yahoo.com</a>                           | c    | 44 | 54 | GL     | 7/13/04    |           |      |         |
| c      | 6  | 7  | 4  | <a href="#">Zalman</a>              | Joseph         | <a href="mailto:ultraoptix@aol.com">ultraoptix@aol.com</a>                         | c    | 33 | 37 | GL     | 7/13/04    |           |      |         |
| c      | 6  | 1  | 4  | <a href="#">Hudson</a>              | Josh           | <a href="mailto:dvjp@netzero.net">dvjp@netzero.net</a>                             | c    | 38 | 43 | GL     | 07/13/04   |           |      |         |
| c      | 5  | 28 | 4  | <a href="#">Banks</a>               | Steve          | <a href="mailto:luka1to1@aol.com">luka1to1@aol.com</a>                             | c    | 28 | 32 | GL     | 7/13/04    |           |      |         |
| c      | 5  | 19 | 4  | <a href="#">Mann</a>                | Allen          | <a href="mailto:allen_mann@hotmail.com">allen_mann@hotmail.com</a>                 | c    | 33 | 37 | GL     | 07/13/04   |           |      |         |
| c      | 4  | 28 | 4  | <a href="#">Van Deusen</a>          | Timothy        | <a href="mailto:vandeu04@msn.com">vandeu04@msn.com</a>                             | c    | 44 | 54 | GL     | 04/28/04   |           |      |         |
| em     | 4  | 23 | 4  | Grossman                            | Steve          | <a href="mailto:steven.grossman@ryanbeck.com">steven.grossman@ryanbeck.com</a>     | c    | 28 | 30 | RB     |            | em4/22/04 |      |         |
| s      | 4  | 10 | 4  | <a href="#">Ambrose</a>             | Jay            | <a href="mailto:jay@cogz.com">jay@cogz.com</a>                                     | s    | 20 | 20 | KS     | 4/16/04    |           |      |         |
| w      | 4  | 10 | 4  | <a href="#">Powell</a>              | James          | <a href="mailto:patpowell2@optonline.net">patpowell2@optonline.net</a>             | c    | 37 | 40 | GL     | 04/12/04   |           |      |         |
| c      | 4  | 7  | 4  | <a href="#">Kasheta</a>             | Edward         | <a href="#">not given</a>  | c    | 28 | 32 | GL     | 04/07/04   |           |      |         |
| c      | 4  | 1  | 4  | <a href="#">Shore</a>               | Ryan           | <a href="mailto:shore17@msn.com">shore17@msn.com</a>                               | c    | 34 | 54 | GL     | 4/2/04     |           |      |         |
| c      | 3  | 31 | 4  | <a href="#">Clerkin</a>             | Peter          | <a href="mailto:petersea@cox.net">petersea@cox.net</a>                             | c    | 44 | 54 | GL     | 3/31/04    |           |      |         |
| c      | 3  | 22 | 4  | <a href="#">Hoffmann</a>            | Peter          | <a href="mailto:hoffmannsdus@hotmail.com">hoffmannsdus@hotmail.com</a>             | c    | 33 | 37 | GL     | 3/26/04    |           |      |         |
| c      | 3  | 9  | 4  | <a href="#">Yahwak</a>              | George         | <a href="mailto:gyahwaki@aol.com">gyahwaki@aol.com</a>                             | c    | 33 | 37 | GL     | 03/26/04   |           |      |         |
| c      | 3  | 4  | 4  | <a href="#">Zomermaand</a>          | John Jr.       | <a href="mailto:John.Zomermaand@Friendlys.com">John.Zomermaand@Friendlys.com</a>   | c    | 28 | 54 | GL     | 03/04/04   |           |      |         |
| c      | 2  | 18 | 4  | <a href="#">Lawrence</a>            | Janice         | <a href="mailto:traderjay9@att.net">traderjay9@att.net</a>                         | c    | 28 | 32 | RB     | 2/18/04    | em2/19/04 |      |         |
| c      | 2  | 13 | 4  | <a href="#">Mack</a>                | Edmond         | <a href="mailto:Emg327@aol.com">Emg327@aol.com</a>                                 | c    | 44 | 54 | RB     | 02/15/04   | 02/16/04  |      |         |
| w      | 2  | 12 | 4  | Liljedahl                           | Russ           | <a href="mailto:liljedahl.bros@snet.net">liljedahl.bros@snet.net</a>               | usr  |    | 38 | GL     |            |           |      | 2/13/04 |
| I      | 2  | 11 | 4  | Desiderato                          | Sergio         | <a href="mailto:s.desiderato@snet.net">s.desiderato@snet.net</a>                   | u    | 24 | 28 | RB     | 02/11/04   | 02/10/04  |      |         |
| I      | 2  | 11 | 4  | Kerman                              | Kevin          | <a href="mailto:gardenbay@aol.com">gardenbay@aol.com</a>                           | s    | 16 | 20 | KS     |            | 02/12/04  |      |         |
| c      | 2  | 11 | 4  | Marino                              | Chris          | <a href="mailto:hockey1187@aol.com">hockey1187@aol.com</a>                         | c    | 28 | 32 | RB     | 02/11/04   | 02/10/04  |      |         |

